



**GET READY FOR THE NEXT LEVEL.  
EXCLUSIVE FOR 'A PLAYERS' ONLY.  
HUNGRY. SHARP. READY TO GROW.**

*Salary: Uncapped earning potential.  
Hours: What you put in, you'll get out.*

There are jobs - and then there are careers. The chance to help Canadians create more comfortable, healthy and energy efficient homes. The opportunity to challenge yourself to tap into undiscovered potential. The freedom to create your own connections and flexible schedule. This is the kind of work you can expect at GTi. Sounds intriguing? Come join us.

**THE OPPORTUNITY:** Grow your business, create your own connections and increase your earning potential. Option to work in new construction and retrofit homes.

**WE ARE:** A service organization designed to propel energy advisors to the next level, stay independent and grow your business. We provide the structure, and a partner based split.

**THE GTi MENTALITY:** Out-of-the-box-thinker, high energy, go-getter, outgoing personality, 'YES' attitude, ability to balance multiple projects and results oriented.

**WHAT WE OFFER YOU:**

- Free NRCan and website leads
- Freedom to grow your business without territorial restriction
- Technical support and updates
- Co-branded marketing packages for your contractors and homeowners
- New construction and retrofit evaluations
- Friendly competition against other GTi EAs

*Important: You must be focused on growing your income and expanding your market reach. Do not apply if you're looking for hourly pay or a base salary.*

**Main Responsibilities**

You must be a Registered Energy Advisor who conducts comprehensive, top of the line energy assessments in accordance with NRCan, Provincial and utility company standards. You will have the opportunity to work in the existing and new home industry.

You'll be responsible for your own marketing and sales to build long-term relationships. As well, scheduling your leads and creating your own calendar.

Your communication skills must be top-grade quality, allowing you to communicate effectively with homeowners, and your contractors as you will be their number one point of contact.

You must be prompt, thorough and knowledgeable regarding the existing market for Energy Assessments and Rebates.

A growth-mindset is a must, and we will only accept individuals who are constantly hungry to learn and develop. You are willing to put in the work that it takes to succeed.

You'll be expected to work independently, with daily travel, to a variety of locations within the region, to perform a full range of evaluation activities including preparing time-sensitive reports.

### **Who we are seeking**

- Registered NRcan Energy Advisor with a growing business (EnerGuide for existing homes)
- Registered/existing business (can be sole proprietorship, partnership or corporation)
- Must have \$2mm minimum in Commercial General Liability Insurance
- Must have GST registration or HST Number (for applicable province)
- EnerGuide for new homes, ENERGYSTAR, and Built Green certifications are recommended
- Analytical, problem solving and decision making skills
- Computer literate and strong math skills are essential
- Must be physically fit
- Proven results on delivery of performance objectives and quality target
- Exceptional communication and interpersonal skills
- Self driven (no need to motivate you to work diligently every day)
- Excellent time management
- Passionate about learning

### **Education**

- Post secondary education

### **Nice-to-Haves**

- Building Science
- Home inspection experience
- Construction/Building envelope courses
- HVAC experience
- The ability to read blueprints

### **Pay & Benefits Summary**

- Partner based split, based on the number of completed evaluations
- Flexibility to create own schedule



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